



February 14, 2013

The Honorable William "Mo" Cowan  
United States Senate  
356 Dirksen Senate Office Building  
Washington, DC 20510

Dear Senator Cowan:

On behalf of the New England Fuel Institute (NEFI) and the region's 1,200 home heating fuel providers, we write to congratulate you on your recent swearing-in as a member of the 113<sup>th</sup> Congress. We also offer our support and assistance as you pursue economic, energy and environmental policy goals that are in the best interest of your constituents.

Established in 1942, NEFI represents home heating oil dealers and related services companies in the region. This includes over 700 companies in Massachusetts that serve more than 800,000 homes. Most of our members are small family owned- and operated-businesses that care deeply for their communities and customers. They are helping to meet consumers' needs through customized delivery, payment and budget programs and often sell fuel at a discount to low income families, the elderly and veterans. In some cases, our members will deliver fuel to the neediest in their communities without regard for a customer's ability to pay. America's heating oil providers will not leave their customers out in the cold this winter.

We believe you are equally committed to the welfare of your constituents. At your convenience, we would like to **meet with you to discuss how Congress can help us bring a safe, affordable and efficient heating fuel to consumers in your state and across the Northeast.** Among the policy issues we would like to discuss include working together to bring forth a cleaner, more efficient and renewable home heating fuel and efforts to prevent future supply concerns in the wake of hurricanes Irene and Sandy.

Given the Senator's appointment to the Agriculture Committee, which has jurisdiction over the Commodity Futures Trading Commission, we would like to also discuss the importance of Dodd-Frank Act reforms to diminishing excess speculation in the energy markets and the need for greater protections for *bona fide* commodity hedgers following the bankruptcy of MF Global and the Peregrine Financial (PFGBest) scandal.

Again, we would like to discuss these matters in greater detail as your schedule permits. Please contact Jim Collura of my staff at (202) 441-8857 or jim.collura@nefi.com to arrange a time that works best for you.

Thank you for your consideration.

Sincerely,

Michael C. Trunzo  
President & CEO

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